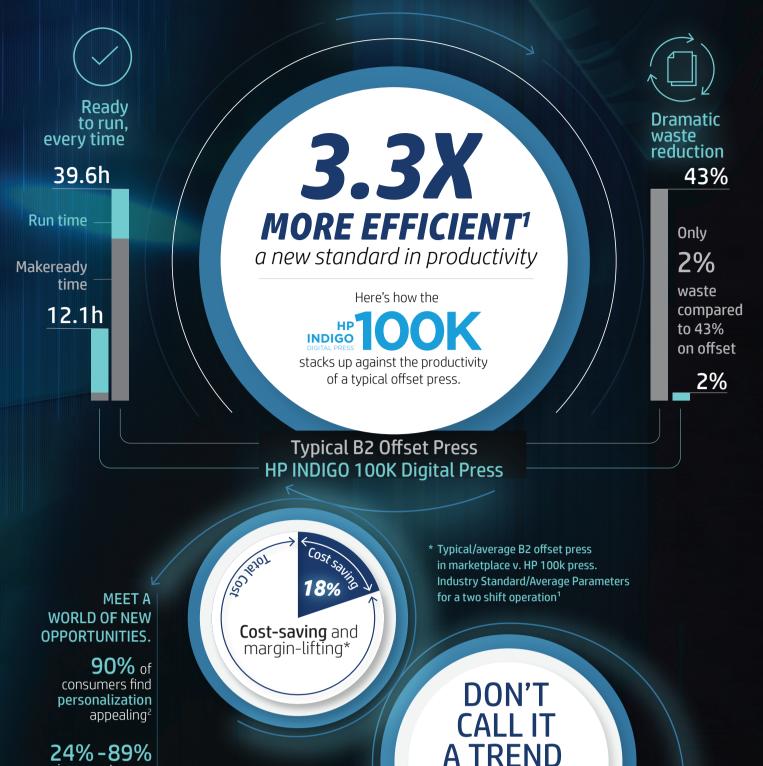
# Grow in high gear Digital is your driving force

Leading the industry's growth, there are reasons why digital commercial printing is resilient against the downward trend that analog is experiencing. Find out how digital can upgrade your production floor with efficiency gains so impactful it can revamp your business into a versatile, high-performing powerhouse.



24%-89% premiums customers

> manufacturing and customer expectations.

It's a new era in

digital print enhancements over CMYK-only work<sup>3</sup>

> Join the proliferation of micro-runs<sup>4</sup>

> > 72% of manufacturers expect to be highly digitized by 2020<sup>6</sup>

> > > Welcome to **Commercial Printing**

Brilliant. Efficient. Resilient.



INDUSTRY 1.0

STEAM

INDUSTRY 2.0 ELECTRICITY

## Offer more to make more

47% of commercial printers describe themselves as a combination of company types<sup>7</sup>

#### In addition to providing print service:

**43%** provide mailing service 28% provide fulfillment service



68% of consumers are more loyal to

projected

### 20% provide marketing service

organizations that offer convenience<sup>8</sup>

/eD-۰U GR through 2021<sup>9</sup>

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